

Urgent Requirement in Just Dial

No. of Vacancies: 50
Eligibility: MBA
Package: 16,000 to 30,000 + Incentives
Job Profile: 1.) Just Dial Ambassador
2.) Telemarketing Executive/ Process Associate

Eligibility Criteria: MBA

Candidates should have their own **I Pad (Apple)** or should be ready to buy one; the cost of the same will be reimbursed to the employees in monthly installments.

1.) “Just Dial Ambassador” – Job Description:

This is Content enrichment cum sales and marketing profile required for following locations:

Job Specification:

1. Energetic, hardworking youngster
2. Good communications skills
4. They should have fair idea about location.

Remuneration:

They will be hired at a salary of **18k to 30k plus incentives.**

Candidates will be **on rolls of the company** and apart from the industry based remuneration; they will have all the employee benefits of **Gratuity, Medical Insurance, Accidental insurance etc** being provided by the company

Key Accountability Areas:

1. A person who has to spread awareness about Just Dial as being its Ambassador.
2. He has to meet every kind of business / commercial establishment and educate them how Just Dial is beneficial for them

3. He has to create in them awareness and interest as what win-win situation Just Dial can create for their business objective

4. He will be given a particular area/territory for working- wherein he will have to visit all sorts of business establishments (small to big) , meet the customers, make an entry of complete details of their business establishment and pitch about signing up with Just Dial and thus convert those prospects to customers.

5. Should have strong conviction to make career in Sales and Marketing.

Candidates will get leads from company side.

Salary will be 18.5k to 21k for fresher's.

2.) “Telemarketing Executive/ Process Associate” - Job Description:

- Outbound sales process.
- Approaching the new clients & increasing the sponsored clientele of Just Dial.
- 5 days working, no night shifts.
- Handsome salary & incentives

Remuneration:

They will be hired at a salary of **16k-18kplus incentives.**

Desired Candidature:

1. Candidate should have good communication skills in English / Hindi and Regional language.
2. Person should have flair for Tele Sales.
3. It is an outbound sales process with comfortable shift timings - no field work.
4. Those who get selected will become entitled to other employee benefits (apart from salary and incentives), like - Family Insurance coverage by the company / Gratuity etc.
Please ensure that the students have clarity .

Interested students can register themselves through sms (@ 8288094605) including the following details

Company applying for, Name of Student, Reg. No., Course, Batch year & Contact No.

Note: Joining will be on immediate basis.

Campus Recruitment Drive at BIS Campus will be announced later on.

Placement Team